

Customer Success

OnlyRoses™

“ Our BlackBerry smartphones let us stay in touch and synchronize our manic schedules.

- Sabine Schmitt, Co-Owner, OnlyRoses ”

Organization: OnlyRoses

Industry: Retail

Region: EMEA

Company Size: Small Business

Type of Solution: BlackBerry® Enterprise Solution For SMEs

“ Without the BlackBerry solution, the transport co-ordination, clearing and handling would be a full-time, office-based job. Instead, we manage to run our entire operation with the help of just three employees – and that includes making deliveries all over London. ”

- Anian Schmitt, Co-Owner, OnlyRoses

Challenge

OnlyRoses is a London-based company specializing in Ecuadorian roses, sourced from farms in the Andes which are certified to meet the highest social, labour and environmental standards.

Solution

From his extensive work in IT, Anian was well-acquainted with BlackBerry smartphones – and insisted they play a fundamental role in the OnlyRoses business plan.

Only Roses' Results

- Workflow is uninterrupted: they can send, receive and approve all the documentation it takes to get their shipments into the country
- They keep on top of every last detail
- They stay connected to each other, virtually wherever work takes them



 **BlackBerry®**

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